



**SAFETY | CUSTOMERS | CAREERS | COMMUNITIES | STRUCTURES**

## **Technical Sales Representative – Utah**

**RedBuilt is a leading supplier to the commercial construction industry** across North America, with a portfolio of engineered wood products and solutions second to none. Our reputation for unparalleled service and support goes back over 60 years.

And we're growing.

We currently have a Technical Sales Representative position open for a talented individual who wants to be part of this dynamic industry. The successful candidate shall preferably be located in the Salt Lake City Metro Area. The sales territory will cover the entire state of Utah.

### **Technical Sales Representative**

Technical Sales Representatives are the key players on a sales team anchored in both integrity and enthusiasm. You will make long-lasting relationships in the local construction community as you develop opportunities for RedBuilt™ to play an integral role in projects over the entire construction cycle:

- Specifying efficient structural framing systems with architects and engineers on a project-by-project basis.
- Developing and presenting structural framing concepts
- Problem-solving with the design and construction communities
- Preparing project bids
- Negotiating a valued and profitable framing system

As knowledgeable advisors, our Technical Sales Representatives are highly regarded and respected by our customers. They are passionate about the construction industry and have a knack for designing structural systems—something valued by specifiers, contractors and building owners alike. Our Technical Sales Representatives are excellent communicators and can accurately convey building concepts and ideas. They love challenges and are highly motivated.

Technical Sales Representatives are creative thinkers with strong problem-solving skills who go to great lengths to take care of our customers. They consistently utilize all available tools and technologies at their disposal. They are simultaneously self-motivated and team oriented. Many have degrees in fields such as Construction Management, Engineering, or Architecture.

**If this sounds like you, we'd love to hear from you!**

Email your resume to [poneill@redbuilt.com](mailto:poneill@redbuilt.com).

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RedBuilt is an Equal Opportunity Employer including Disability and Veterans